



See more at www.zandax.com/closing-the-sale

Course information from ZandaX

Closing The Sale With Confidence

A premier Closing Sales training course from ZandaX

Course duration: 26 minutes of highly focused content (Revisit, review and revise as often as you want)

What you'll learn

- ✓ About the Course
 - ★ Get an overview of what the course covers
- ✓ Positivity
 - ★ Learn four standard closes that will focus your positivity and help you to close business
- ✓ Buying Signals
 - ★ Find out how to tell when the customer is ready to buy - and be ready to wrap up the sale!
- ✓ Course Wrap Up
 - ★ Summarize the key takeaways from the course

What does our Closing The Sale course cover?

Sales Skills You Can Apply Anywhere!

Although our Closing The Sale With Confidence course has been designed primarily for the retail environment, its fundamental lessons apply to all selling situations.

Let's be honest: the ability to close a sale is essential whether you're on the phone or face to face, and whether you're selling to businesses or private individuals.

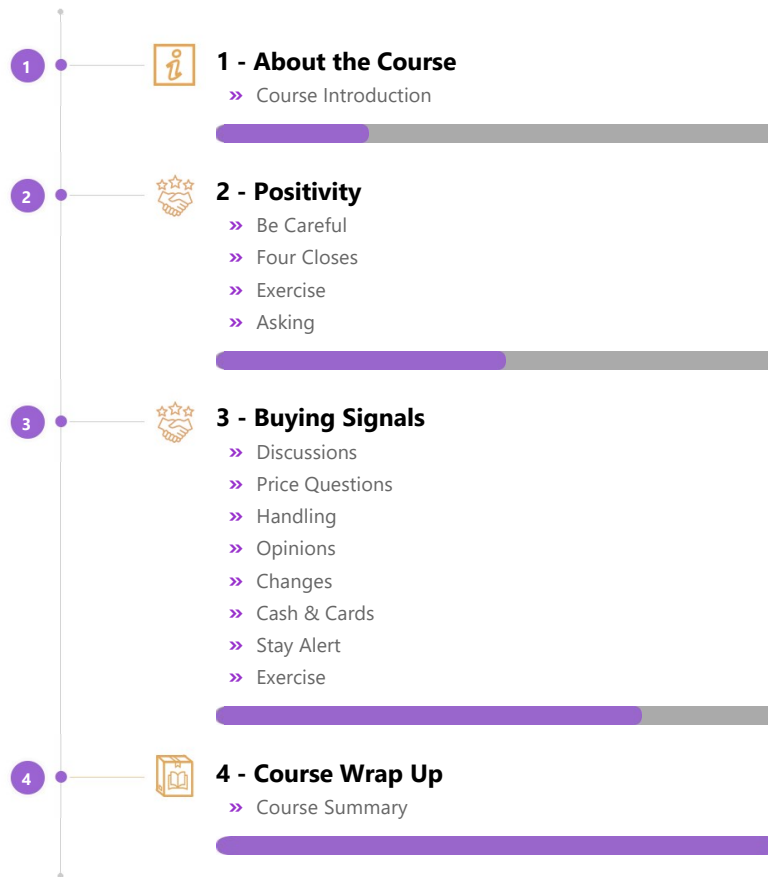
And at the price we offer this course, just one additional sale will repay your investment many times over -- and, of course, you'll have the skills for life!

This Closing Sales skills training course, like all our courses, has been developed over many years of classroom and online delivery. Content has been thoroughly researched and is constantly updated so it's always leading edge. It's completely interactive and is full of practical knowledge and solutions.

Still wondering whether to do the course?

Just think about this: how much would you benefit if you had better closing sales skills?

Course content for Closing The Sale With Confidence



More about the ZandaX Closing The Sale With Confidence course

Learn to Close Effectively

Make the most of your sales opportunities

Does the thought of "closing" make you nervous?

That's not an unusual feeling for salespeople - and not just new salespeople either!

This course will show you why there's nothing to be nervous about when closing. In fact when you've mastered a few simple techniques and the ideas behind them, you'll actually enjoy putting them into practice!

You will learn, first of all, why "closing" isn't what you think, and how choosing the right words will actually excite your customers.

You'll also learn how to see from your customers' actions when they are ready to buy - and you can move in for the kill. So to speak.

When you have completed this course, you'll be ready to make the most of the sales opportunities that you might otherwise let slip away.

Watch the modules, revisit them time and again ... and have fun with improving your skills!

Learning format

The course is offered as follows:

You'll learn using easy-to-follow on-screen videos which you can pause, re-run and revisit as often as you like, and also through interactive content with short quizzes and questions appropriate to the course subject.

You also get exercises to test your progress that you can use to reinforce your learning.

The course is arranged into modules, each with several lessons. Refer to the course content for more details on what's covered. This combination of videos and interactive content will enable you to get a thorough understanding of the subject.

View this course online

Visit our website at www.zandax.com/closing-the-sale to view the latest details, including related courses, prices and quantity discounts.

Zandax

Zandax – Change Your Life ... Today

All content © Zandax 2023



www.zandax.com