



See more at www.zandax.com/remote-selling

Course information from ZandaX

Remote Selling

A premier Remote Selling training course from ZandaX

Course duration: 11 minutes of highly focused content (Revisit, review and revise as often as you want)

What you'll learn

- ✓ Introduction
 - ★ Get an overview of what the course covers
- ✓ The Benefits of Remote Selling
 - ★ Learn why remote selling offers a great opportunity to improve sales performance
- ✓ Creating the Ideal Working Environment in Your Home
 - ★ See how to create a working space that minimizes distractions and sets you up for success
- ✓ Using Best Practice to Increase Your Sales
 - ★ Learn how to use structure and discipline for productivity and higher sales
- ✓ Course Summary
 - ★ Summarize the key takeaways from the course

What does our Remote Selling course cover?

Remote Selling is Here To Stay!

Since the Covid pandemic, more people now work from home; and the sales environment is no exception. Many businesses have switched to remote selling or a hybrid of remote and face-to-face selling. Sales teams can talk to customers via video call and close deals wherever they are.

Remote selling, done well, can be easy and convenient. This course shows you how to get the best from it.

Accessibility

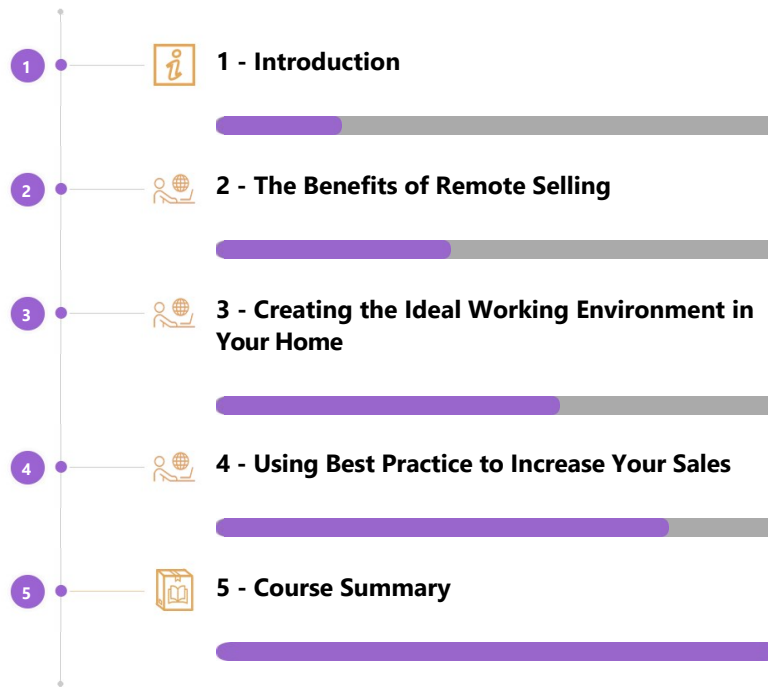
This course comes with transcripts so people have text options for all media, subtitles for all videos and is screen reader friendly with alternative text.

This Remote Selling skills training course, like all our courses, has been developed over many years of classroom and online delivery. Content has been thoroughly researched and is constantly updated so it's always leading edge. It's completely interactive and is full of practical knowledge and solutions.

Still wondering whether to do the course?

Just think about this: how much would you benefit if you had better remote selling skills?

Course content for Remote Selling



More about the ZandaX Remote Selling course

Make the Most From Remote Selling

How to make remote selling a success

Remote selling, when it's done well, can be very productive. But if it's not implemented properly, it can actually have negative results.

When you've finished this course you'll be able to identify the benefits of remote selling, know how to create the ideal working environment away from the office, and also learn best practices to increase your sales.

With this knowledge, you'll be able to make the most of the opportunities that remote selling can offer.

Watch the modules, revisit them time and again ... and have fun with improving your skills!

Learning format

The course is offered as follows:

You'll learn using easy-to-follow on-screen videos which you can pause, re-run and revisit as often as you like, and also through interactive content with short quizzes and questions appropriate to the course subject. You also get exercises to test your progress that you can use to reinforce your learning.

The course is arranged into modules, each with several lessons. Refer to the course content for more details on what's covered. This combination of videos and interactive content will enable you to get a thorough understanding of the subject.

View this course online

Visit our website at www.zandax.com/remote-selling to view the latest details, including related courses, prices and quantity discounts.

ZandaX

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